

Approved

**MI-Connection
Board of Directors Meeting
Open Session
March 25, 2010**

On March 25, 2010, the Board of Directors of MI-Connection held a meeting beginning at 7:30 am in the MI-Connection Board Room, 420 S. Academy Street, Mooresville, NC.

Present were Board members Rick Howard, John Venzon, John Kasberger, and Ken Essex. Present in person from the Town of Davidson was Town Manager, Leamon Brice, and from the Town of Mooresville, Finance Director, Maia Setzer. Attending by telephone were Board Members, Steve Miller and Dawn Huston, and MIC's counsel, Nick Miller and Gail Karish. Present by video conferencing was BVU representative, Stacey Bright. Also present in person were Alan Hall and Nola Perkins.

The meeting was called to order by Rick Howard. (Mr. Kasberger called and requested that another Board member convene the meeting. Mr. Kasberger arrived shortly after the meeting began.)

Alan Hall presented the month-end summary for February. There was a gain of 166 RGU's for the month, which brings the total of RGU's year-to-date to 1490. The average wait time on hold with tech support was 1:41 minutes, up slightly from January. Mr. Hall gave an update on the progress of the "Refer a Friend" marketing campaign, which was launched via MIC's website and by an email notification to all existing customers. Also, forms have been made available in the customer service office, and the forms are included in the new "Welcome Letter" that is provided to all new customers.

There was a discussion concerning the proper measure of RGU's. Traditional measures do not separate out digital subscribers, but MIC has included digital in its RGU computations. Mr. Hall asked that a motion be made to go to the "industry standard" which measures RGU's in terms of cable, phone, and internet, with digital subscribers included as a subset of cable. A motion was made by John Venzon, and Rick Howard seconded the motion. The motion was passed unanimously.

The North Carolina sales tax refund issue has not yet been resolved. Stacey Bright reported that she is talking with Sharon Edmonson in the Fiscal Management Office and will give a full report to the Board after their discussions are complete.

Stacey Bright also will be meeting with Sharon Edmonson about MIC's letter which was sent in response to the LGC audit letter. According to Ms. Bright, Ms. Edmonson has seen the response and is apparently satisfied with it. A meeting between Stacey Bright and Sharon Edmonson will take place prior to the October audit.

Mr. Hall reported that MIC's response to the Google "Fiber for Communities" RFI was almost finished and will be submitted on March 26, 2010.

At the February Board meeting, Mr. Hall presented suggestions concerning changes to the current customer credit policy. Those suggestions were presented for action at this March meeting. After brief discussion, Rick Howard made a motion to accept the new credit policy as presented by Mr. Hall. John Venzon seconded the motion and the motion passed unanimously.

Mr. Kasberger asked if there were any additional issues which required discussion in the open session, and no such issues were raised. A motion was made to move into closed session for the purpose of discussing privileged matters, including receiving legal advice from counsel, and the motion passed.

After returning to open session, the meeting was adjourned.